

MARMOSET

Job Title: Account Manager

Location: Colchester, Essex

Marmoset Digital is looking for a passionate Account Manager to join our growing team!

About Marmoset Digital

Marmoset Digital is a leading digital agency specialising in interactive marketing solutions for off plan property sales. We're a team of talented individuals who are passionate about helping our clients achieve their business goals through impactful digital experiences.

About the Role

As an Account Manager, you'll be the primary point of contact for our valued clients, building strong relationships and ensuring their projects are delivered successfully. You'll be a key player in driving client satisfaction, retention, and growth.

Key Responsibilities

- **Build and nurture client relationships:** Develop a deep understanding of your clients' businesses, goals, and challenges.
- **Project management:** Collaborate with internal teams (design, development, marketing) to ensure projects are delivered on time, within budget, and to the highest standards.
- **Communication:** Keep clients informed and engaged throughout the project lifecycle, providing regular updates and addressing any concerns.
- **Strategic planning:** Contribute to the development of digital strategies that align with clients' business objectives.
- **New business development:** Identify and pursue opportunities to expand existing accounts and generate new business leads.
- **Financial management:** Monitor project budgets, track invoices, and ensure timely payments.

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Qualifications

- Proven experience as an Account Manager in a digital agency or similar environment.
- Excellent communication, interpersonal, and presentation skills.
- Strong understanding of digital marketing principles and best practices.
- Ability to manage multiple projects simultaneously and prioritize effectively.
- Proactive, results-oriented, and highly organized.
- A passion for digital and a desire to deliver exceptional client experiences.

Why Join Marmoset?

- **Creative Collaboration:** You'll be part of a talented and passionate team that values innovation and collaboration.
- **Impactful Projects:** Contribute to projects that make a real difference for our clients, helping them showcase their properties in innovative ways.
- **Growth Opportunities:** We provide ongoing learning and development opportunities to help you expand your skills and advance your career.
- **Dynamic Environment:** Be a part of a growing agency where you can make a significant impact and contribute to our success.

To Apply

Please submit your resume, portfolio, and a cover letter highlighting your relevant experience to ryan.kelly@marmoset.digital